

Oliver Zagorin

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Business, HR, and Data Analyst with a background in people & detail-focused roles. Possesses innate curiosity and drive to dig deeper to uncover hidden insights within large and opaque datasets, as well as the ability to present them clearly.

Technical Skills

Languages: VBA, Python, SQL, HTML/CSS, JSON
Data Manipulation & Visualization: Tableau, Pandas, Numpy, Matplotlib, BeautifulSoup, SciPy
Database: MySQL, PostgreSQL, SQLAlchemy, MongoDB, NoSQL, APIs, QuickDBD

Education

GW Data Analytics Bootcamp: Online Certificate Program: *Currently Enrolled*
University of Maryland: Masters IO Psychology: Graduated 2021
Skidmore College: Bachelors Psychology: Graduated 2015

Experience

Catchafire

Business Data Analytics Consultant

New York City, New York

July 2022 - Present

- Spearheading 13 projects for nonprofit clients providing services valued at tens of thousands of dollars.
- Lead and organize the analytical process for SWOT, Root-Cause, Fundraising, and Volunteer Program Analysis.
- Develop organizational strategy, performance management, survey, and data management and analysis plans.
- Perform data cleaning, multiple regression analysis, data visualization, and presentation for a 360 review process reporting on over 90 managers and over 650 collaborators and direct reports.

Conducere Consulting

Business Development Team Lead (promoted)
Research & Development Associate

Bethesda, Maryland

Mar 2021 - Dec 2021

Aug. 2020 - Mar 2021

- Developed and implemented the RFP search and response process including developing a suite of response templates.
- Facilitated group and 1:1 coaching to optimize team functioning and progress.
- Created Impactful Leadership Survey, Organizational Climate Survey, and Neurodiversity Inclusion Survey, which were utilized repeatedly for active client accounts.

One Source Process

Apostille & Legalization Specialist

Washington, D.C.

Sept 2018 - Oct. 2019

- Met organizational targets by converting over 60% of 1,500 client orders ranging in cost up to \$12,000, while cultivating repeat clients and corporate partners.
- Managed over 4,500 client projects requiring CRM stewardship, client communication, document authentication, and coordination with a nationwide team of partner organizations as well as federal and state agencies.
- Independently analyzed business and communications systems and implemented policy changes that were effective at streamlining client processes while cutting costs and personnel requirements.

Ivymount Corporation

Assistant Teacher

Rockville, Maryland

Jan 2015 - June 2018

- Recorded modeled, and analyzed behavior data for patterns, trends, and changes and use this information to inform individually tailored modifications and response protocols to provide individualized support.
- Designed and delivered training content to individuals and groups (15+) on a variety of topics including software use, public speaking and presentation, and information gathering and validation techniques.